

## Your Interpersonal Success!

The DISCOVERY™ Workshop is all about maximizing organizational and interpersonal relationships by understanding different temperament types. There is one constant in every conversation you have - You're in it! Understanding yourself, your motivations, and your "hot-buttons" is the most effective way to improve your interpersonal communication. DISCOVERY™ is a fun and informative exploration into what makes you, your colleagues, clients, and even your family members tick!

DISCOVERY™ uses real world illustrations in a fun and exciting way.

This program's interactive style, which our clients have affectionately coined "edutainment" - is a **must** for those looking to improve communication between employees and clients and optimize their success!

DISCOVERY™ goes far in terms of:

- Providing insights into each person's temperament, personality and unique qualities, and how these impact your interactions with those around you.
- Teaching you to "read" others quickly and effectively.
- Enhancing your ability to work smarter, faster and better with others (clients and colleagues).

## Personalized to You (Online Assessments)

Prior to a DISCOVERY™ Workshop, participants complete our DISC, PVA and WPSP assessments on-line. The Bartell DISCRIPTION Temperament Inventory measures temperament, the foundation on which personality forms. This is perhaps the most important element of who you are, because it is thought to be inborn. It is how a person is "hard wired". The DISC measures dominant and recessive temperaments including: **Driving**, **Influencing**, **Stabalizing** and **Concientious**. The Personality Vector Analysis (PVA) takes a snapshot of how your personality is being shaped and measures your vector/valence (your natural mode of influence, through task/output channels or a people/process orientation). The WPSP Assessment will then measure your response to 10 organizational stressors and reveals precisely where to intervene to focus healthy stress for positive results. The results of all 3 online assessments will be presented to you during your DISCOVERY Session.

## DISCOVERY™ helps participants answer . . .

- What are my dominant traits?
- What strengths do I have that I can build on as a leader?
- What are my underdeveloped areas and how can I improve them?
- Do I have a quality that could block or inhibit effective leadership?
- How can I align myself better with my team members?
- How does my style impact those around me?
- How can I quickly "read" others and connect better with them?

### What DISCOVERY graduates say . . .

"Phenomenal. Loved it! Everyone was engaged and we can really use what we have learned.  
THANK YOU!"

"This was a great investment of time and was one of the best sessions I have ever attended."

"OUTSTANDING! Tremendous presenter with great data. I learned a lot about myself and my peers."

Exceptional session for development and working collaboratively."

*Bartell & Bartell* LTD

**Live The Thrill of High Performance Leadership™**